



MEDANY TRADE
PAPER & GRAPHIC MACHINERY



MEDANY TRADE COMPANY PROFILE

Your Trusted Partner to the Graphic Arts Industry



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ABOUT MEDANY TRADE

Medany Trade is at the forefront of the industry and is globally recognized as one of the top choices for purchasing and selling used offset machines. With over 35 years of expertise in sourcing, refurbishing, and delivering used presses to the printing industry, we consistently fulfill our clients' needs. Our consulting teams, boasting extensive international experience, specialize in the planning and maintenance of used equipment. They oversee the entire process of buying and selling used printing machinery and industrial production-line, ensuring efficiency and customer satisfaction.

Medany Trade has established itself as the ultimate destination, a bustling marketplace where the exchange of printing machines takes center stage. With unwavering dedication, we have emerged as the unparalleled leader in the realm of selling and buying these remarkable machines. Our track record speaks volumes, and we are proud to say that we have successfully sold more used Offset printing machines and finishing equipment to the Middle East than any other dealer over the last 30 years



**LEADING PROVIDER
OF PAPER & GRAPHIC
MACHINERY**



**NUMBER #1
SUPPLIER IN
MIDDLE EAST**



**CERTIFIED
ISO 9001:2008**

OUR MISSION

To provide fully rounded and high-standard business solutions by being a comprehensive market hub for buying and selling used printing machines.

COMPANY VALUES

- 1. Reliability:** We value reliability as a core principle in our business. We strive to build trust with our clients by consistently delivering on our promises and providing reliable services. Our clients can rely on us to accurately assess the condition of the machines we buy and sell, ensuring transparency and fair transactions.
- 2. Expertise:** We pride ourselves on our deep knowledge and expertise in the paper & printing industry. Our team of professionals has extensive experience in the field, allowing us to provide valuable insights and guidance to our clients.
- 3. Customer Satisfaction:** Customer satisfaction is at the heart of our business. We prioritize understanding our clients' unique requirements and strive to exceed their expectations. Our commitment to customer satisfaction is reflected in our long-term relationships with our clients and their continued trust in our services.

COMPANY HISTORY

Since its foundation in 1985, Medany Trade has emerged as a dominant force in the market. Over the past three decades, we have outperformed all other dealers by a wide margin, delivering a remarkable number of used Offset printing machines and finishing equipment to printers throughout the Middle East, Asia, Europe & USA. While it has grown intensively throughout the years, a wider range of products and services have opened up, which include Pre-press, Printing, Post-press, Converting, Cutting + Die-cutting, Bookbinding + Production & Packing + Handling and packaging production-lines. We have gathered and maintained quality through our qualified consulting teams with international experience of many years in planning and maintaining used equipment.





OUR PRODUCTS

Medany Trade has a global sales team dedicated to finding the below at the most competitive prices.

Brands:

Heidelberg, KBA, ManRoland, Komori, Ryobi, Müller Martini, Polar, Bobst

OUR SERVICES

Medany Trade provides a comprehensive range of additional services to enhance the buying and selling experience of offset printing machines. These services include pre-purchase inspections, dismantling and removal, cleaning and painting, rebuilding and retrofitting, transportation, installation and demonstration, after-sales service and warranty, appraisals, and professional consultation. These services are categorized into various areas, such as:

- Pre-press
- Printing
- Post-press
- Converting
- Cutting + Die-cutting
- Bookbinding + Production
- Packing + Handling



LOGISTICS

Our company not only specializes in buying and selling offset printing machines but also offers comprehensive logistics services. With a dedicated team and a global network of trusted partners, we ensure seamless transportation and delivery of machines to our clients worldwide. Our expertise in handling delicate and heavy machinery guarantees safe and secure transportation, providing peace of mind to our clients.

INSTALLATION

Our company offers top-notch installation services with a team of experienced technicians who ensure a seamless and efficient installation process for our clients. From the initial assessment to the final setup, we handle every aspect with precision and expertise. Whether it's a single machine or a complete production line, our installation services are tailored to meet the specific needs of our clients, ensuring their satisfaction and success.

THANK YOU

CONTACT US



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